

# PRICING BOOK

**VOLUME ONE** 

2015 - 2016

015 -



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### PRICING GUIDE

Revised 2015



**COLLATERAL DESIGN.** 

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### **WORK ORDER**

INVOICE #: \_\_\_\_\_ Proofed Date: Company: \_\_\_\_\_ Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_ Email:\_\_\_\_ Approval Date: Sales Assoc.: \_\_\_\_\_ Date: \_\_\_\_ Proof Due: \_\_\_\_ Prjt Due: \_\_\_\_ Fin. Date: Cust. Notifide VIA: Phone Fax Email Time: **HEIGHT** LENGTH COLOR REVERSE CUT REVERSE WEED SUBSTR/MATERIAL OVERLAYCOLOR **QUANTITY** Single-Sided [ DoubleSided [ TYPESTYLE(S) UC / U/LC / LOGO TYPESTYLE COLOR(S) Standerd (Calenderd) PREVIOUS JOB REF: \_\_\_\_\_ JOB SAVE NAME: \_\_\_\_\_ Premium (cast) Notes: **BORDER:** Bleed Inset Special Square Notched Round **EXTRAS:** Frame Grommets MATERIALS ORDERD:\_\_\_\_\_ Step-stake Rope Rounded corners Holes Capping DS Tape INSTALLER & DATE INSTALL: \_\_\_\_\_



**SPECIMIN BOOK** 



The Type Specimen Book: 544 Different Typefaces with Over 3000 Sizes Shown in Complete Alphabets Paperback – October 1, 1974

#### SUMMARY OF KEY RULES

- The four most important typographic choices you make in any document are point size, line spacing, line length, and font (passim), because those choices determine how the body text looks.
- Point size should be 10–12 points in printed documents, 15-25 pixels on the web.
- Line spacing should be 120-145% of the point size.
- The average line length should be 45–90 characters (including spaces).
- The easiest and most visible improvement you can make to your typography is to use a professional font, like those found in font recommendations.
- Avoid goofy fonts, monospaced fonts, and system fonts, especially times new roman and Arial.
- Use curly quotation marks, not straight ones (see straight and curly quotes).
- Put only one space between sentences.
- Don't use multiple word spaces or other white-space characters in a row.
- Never use underlining, unless it's a hyperlink.
- Use centered text sparingly.
- Use bold or italic as little as possible.
- all caps are fine for less than one line of text.
- If you don't have real small caps, don't use them at all.
- Use 5-12% extra letterspacing with all caps and small caps.
- kerning should always be turned on.
- Use first-line indents that are one to four times the point size of the text, or use 4–10 points of space between paragraphs. But don't use both.
- If you use justified text, also turn on hyphenation.
- Don't confuse hyphens and dashes, and don't use multiple hyphens as a dash.
- Use ampersands sparingly, unless included in a proper name.
- In a document longer than three pages, one exclamation point is plenty (see question marks and exclamation points).
- Use proper trademark and copyright symbols—not alphabetic approximations.
- Put a nonbreaking space after paragraph and section marks.
- Make ellipses using the proper character, not periods and spaces.
- Make sure apostrophes point downward.
- Make sure foot and inch marks are straight, not curly.



#### **SERIF TYPE STYLES**

**OLD STYLE** 

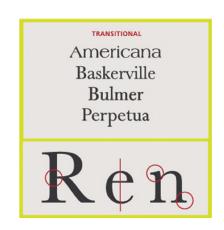
This category includes the first Roman types, originally created between the late 15th and mid 18th centuries, as well as typefaces patterned after those designed in this earlier period. The axis of curved strokes is normally inclined to the left in these designs, so that weight stress is at approximately 8:00 and 2:00 o'clock. The contrast in character stroke weight is not dramatic,

Bembo
ITC Berkeley Oldstyle
Centaur
ITC Legacy Serif

and hairlines tend to be on the heavy side. Serifs are almost always bracketed in old style designs and head serifs are often angled. Some versions, like the earlier Venetian old style designs, are distinguished by the diagonal cross stroke of the lowercase e.

#### TRANSITIONAL SERIFS

English printer and typographer John
Baskerville established this style in the mid
18th century. These typefaces represent the
transition between old style and neoclassical
designs, and incorporate some characteristics
of each. Baskerville's work with calendered
paper and improved printing methods (both
developed by him) allowed much finer
character strokes to be reproduced and subtler
character shapes to be maintained. While
the axis of curve strokes can be inclined in



transitional designs, the strokes normally have a vertical stress. Weight contrast is more pronounced than in old style designs. Serifs are still bracketed and head serifs are oblique.



#### **NEOCLASSICAL & DIDONE**

These are typefaces created within the late 18th century, or their direct descendants. The work of Giambattista Bodoni epitomizes this style of type. When first released, these typefaces were called "classical" designs. Early on, however, it became apparent to printers that these were not updated versions of classic type styles, but altogether new designs. As a result their classification name was changed to "modern." Since the mid 20th century, they have also been classified as neoclassical or didone. Contrast between thick and thin strokes is abrupt and dramatic. The axis of curved strokes is vertical, with little or no bracketing. In many cases, stroke terminals are "ball" shapes rather than an evocation of a broad pen effect. These tend to be highly mannered designs, with clearly constructed letters.

#### **SLAB**

Slab serif typefaces became popular in the 19th century for advertising display. These typefaces have very heavy serifs with minimal or no bracketing. Generally, changes in stroke weight are imperceptible. To many readers, slab serif type styles look like sans serif designs with the simple addition of heavy (stroke weight) serifs.

#### **CLARENDON**

This category includes the typefaces patterned after the Clarendon type styles first released in the mid 19th century. Clarendons were designed as bold faces to accompany text composition. Their stroke contrast is slight, and serifs tend to be short to medium length. Later, many of these designs were released at

NEOCLASSICAL & DIDONE

Bodoni Classic ITC Fenice Marconi Walbaum



SLAB

ITC Lubalin Graph
Rockwell
Egyptian Slate
Soho



CLARENDON

Bookman ITC Charter Clarendon Nimrod





larger point sizes as display types. Character stroke weight that is more obvious, and serifs that tend to be longer than earlier designs, mark more current interpretations of this style.

#### **GLYPHIC**

Typefaces in this category tend to emulate lapidary inscriptions rather than pen-drawn text. Contrast in stroke weight is usually at a minimum, and the axis of curved strokes tends to be vertical. The distinguishing feature of these typefaces is the triangular-shaped serif design, or a flaring of the character strokes

Albertus
Cartier Book
ITC Élan
Friz Quadrata

where they terminate. In some type classification systems this category is sub-divided into two groups: "glyphic" and "latin." "Latins" are faces with strictly triangular-shaped serifs.

#### **SANS SERIF TYPE STYLES**

#### **GROTESQUE**

These are the first commercially popular sans serif typefaces. Contrast in stroke weight is most apparent in these styles, there is a slight "squared" quality to many of the curves, and several designs have the "bowl and loop" lowercase g common to Roman types. In some cases the R has a curled leg, and the G usually has a spur. This category also includes more modern, sans serif designs patterned after the first grotesques. Stroke contrast is less pronounced than earlier designs, and much of the "squareness"

ITC Franklin Gothic
Helvetica
News Gothic
Univers

in curved strokes has been rounded. Normally the most obvious distinguishing characteristic of these faces is their single bowl g and more monotone weight stress.



#### **SQUARE**

These designs are generally based on grotesque character traits and proportions, but have a definite and, in some instances, dramatic squaring of normally curved strokes. They usually have more latitude in character spacing than their sans serif cousins, and tend to be limited to display designs.

# Cachet Eurostile Felbridge Neo Sans



#### **HUMANISTIC**

These are based on the proportions of Roman inscriptional letters. Frequently, contrast in stroke weight is readily apparent. Typographic experts claim that these are the most legible and most easily read of the sans serif typefaces. Humanistic sans serif typefaces also closely match the design characteristics and proportions of serif types, often with a strong calligraphic influence.

#### HUMANISTIC

Frutiger
Gill Sans
ITC Goudy Sans
Mentor Sans



#### **GEOMETRIC**

Simple geometric shapes influence the construction of these typefaces. Strokes have the appearance of being strict monolines and character shapes are made up of geometric forms. Geometric sans tend to be less readable than grotesques.

#### GEOMETRIC

Avenir
ITC Bauhaus
Futura
Harmonia Sans





#### **SCRIPT TYPE STYLES**

#### **FORMAL**

These typefaces are derived from 17th century formal writing styles. Many characters have strokes that join them to other letters.

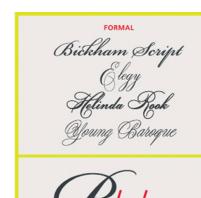
#### **CASUAL**

These typefaces are designed to suggest informality, as if they were written quickly. Many times they appear to have been drawn with a brush. Normally, character strokes connect one letter to the next.

#### **CALLIGRAPHIC**

These scripts mimic calligraphic writing.

They can be connecting or non-connecting in design. Many appear to have been written with a flat-tipped writing instrument.



#### CASUAL

Brush Script Freestyle Script Limehouse Script Nadianne



#### **BLACKLETTER & LOMBARDIC**

These typefaces are patterned on manuscript lettering prior to the invention of movable type.

#### BLACKLETTER & LOMBARDIC

Agincourt

Cresci Rotunda

Goudy Text

Oonmouth





#### **DECORATIVE**

This is the largest category and also the most diverse. Rarely used for lengthy blocks of text, decorative typefaces are popular for signage, headlines and similar situations were a strong typographic statement is desired. They frequently reflect an aspect of culture – such as tattoos or graffiti – or evoke a particular state of mind, time period or theme.

Many – such as psychedelic or grunge designs – are time-sensitive and fall out of fashion. Some decorative typefaces use unorthodox letter shapes and proportions to achieve distinctive and dramatic results.

Some even appear three-dimensional.

GRUNGE PSYCHEDELIC GRAFFITI Belltrap
Bluze
Mistral
Sivaldi





# **BANNER**



# **BANNER**

Price includes 13oz. banner with white background, hems and grommets. Add \$15.00 for colored backgrounds.

SIZE	PRICE
2'x 3'	$36^{00}$
2'x 4'	$50^{00}$
2'x 6'	$75^{00}$
2'x 8'	$100^{00}$
2'x 10'	$120^{00}$
3'x 5'	$85^{00}$
3'x 6'	$105^{00}$
3'x 8'	$135^{00}$
3'x 10'	$170^{00}$
3'x 12'	$190^{00}$
4'x 6'	$115^{00}$
4'x 8'	$165^{00}$
4'x 10'	$190^{00}$
4'x 12'	$225^{00}$
5'x 8'	$190^{00}$
5'x 10'	$240^{00}$
5'x 12'	$285^{00}$



# **ALUMINUM**



## **ALUMINUM**

\*price includes 1 ½" rounded corners, 3%" holes (top, bottem, and centerd). Printed white or black background for 24" and below. Add \$3.00 for colored background on sizes 24" -36" and \$10 for sizes above 36".

SINGLE 0.40	PRICE
12"x18"	$31^{00}$
18"x24"	$46^{00}$
24"x36"	$73^{00}$
36"x48"	$145^{00}$
48"x96"	$386^{00}$

### **SINGLE** 0.80

12"x18"	$48^{00}$
18"x24"	$61^{00}$
24"x36"	$75^{00}$
36"x48"	$150^{00}$
48"x96"	$400^{00}$



# **ALUMINUM**

*price includes 1 ½" rounded
corners, 3/8" holes (top, bottem, and
centerd). Printed white or black
background for 24" and below.
Add \$3.00 for colored background
on sizes 24" -36" and \$10 for sizes
above 36".

<b>DOUBLE</b> 0.40	PRICE
12"x18"	$38^{00}$
18"x24"	$59^{00}$
24"x36"	$86^{00}$
36"x48"	$150^{00}$
48"x96"	$386^{00}$

### **DOUBLE** 0.80

12"x18"	$55^{00}$
18"x24"	$75^{00}$
24"x36"	$126^{00}$
36"x48"	$252^{00}$
48"x96"	$670^{00}$



# **DIBOND**



# **DIBOND**

* prices includes white background.
Add \$3.00 for colored background
on sizes 24" below and add $10.00$ for
sizes above 36".

SINGLE	PRICE
12"x18"	$36^{00}$
18"x24"	$49^{00}$
24"x36"	$71^{00}$
36"x48"	$96^{00}$
48"x96"	$175^{00}$

### **DOUBLE**

12"x18"	$48^{00}$
18"x24"	$68^{00}$
24"x36"	$77^{00}$
36"x48"	$112^{00}$
48"x96"	$190^{00}$



# **TRAFFIC**



# TRAFFIC SIGNAGE

Add \$3.00 for colored background on sizes 24" below and add \$10.00 for sizes above 36".

SIZE	PRICE
12"x6"	$17^{00}$
12"x12"	$24^{00}$
12"x18"	$30^{00}$
18"x18"	$40^{00}$
18"x Octagon	$40^{50}$
18"x24"	$52^{00}$
24"x24"	$67^{00}$
24"x Octagon	$68^{50}$
24"x30"	$82^{00}$
24"x36"	$98^{00}$
30"x30"	$102^{00}$
30"x Octagon	$103^{50}$
30"x Triangle	$54^{00}$
30" 36"	$120^{00}$
36"x Octagon	$121^{50}$
36"x Triangle	$75^{50}$
48"x30"	$160^{00}$
60"x30"	$170^{00}$



# **REAL ESTATE**



# **REAL ESTATE**

Add \$ 200 for colored background.
Stakes/Frames NOT included in
price.

All aluminum signs included U.V. laminate and digitally printed aluminum.

SINGLE	PRICE
4"x24"	$10^{00}$
12"x18"	$17^{00}$
18"x24"	$19^{00}$
4"x24"	$15^{00}$
12"x18"	$34^{00}$
18"x24"	$40^{00}$

### **DOUBLE**

4"x24"	$13^{00}$
12"x18"	$23^{00}$
18"x24"	$26^{00}$
4"x24"	$18^{00}$
12"x18"	$42^{00}$
18"x24"	$88^{00}$
Frames (Double Rider)	$30^{00}$



# **COROPLAST**



# **COROPLAST**

Price includes 4mm coroplast with
white background and optional
rounded corners.

Add \$5.00 for color background. Stakes NOT included.

SINGLE	PRICE
12"x18"	$19^{00}$
18"x24"	$24^{00}$
24"x36"	$42^{00}$
36"x48"	$55^{00}$
48"x96"	$92^{00}$

### **DOUBLE**

12"x18"	$27^{00}$
18"x24"	$34^{00}$
24"x36"	$58^{00}$
36"x48"	$72^{00}$
48"x96"	$125^{00}$
Step Stakes	1 <sup>99 Each</sup>



# **RTA & VINYL**



## **RTA & PRINTED VINYL**

Price includes high performance vinyl. Price is for one color only. Prices are basied PER LETTER.

SIZE PRICE

Under 6" .75<sup>00</sup> - 2<sup>00</sup>
6" - 12" 2<sup>00</sup> - 6<sup>00</sup>
12" - 24" 6<sup>00</sup> - 18<sup>00</sup>

Printed Vinyl

Per square foot 8<sup>50</sup>

All specialty vinyl TBD



# WINDOW PERF CONTROL TAC



## WINDOW PERFOTATION

SIZE PRICE

Price includes UV lamination. Price does NOT include installation of artwork..

Must allow 48 hr turn around.

Perforation

Per square foot 7<sup>65</sup>

All specialty TBD

Control Tac

Per square foot 8<sup>40</sup>

All specialty TBD



# TRADE SHOW



## **TRADE SHOW**

Price includes UV lamination.
Price does NOT include installation of artwork..
Must allow 48 hr turn around.
Feather flags include ground stake.

SIZE	PRICE
Spring Back	
27½"x70.75"	$38^{00}$
Stand & Graphic	$110^{00}$

### Flags

8' Ds Razor Snail flag	$431^{96}$
14' SS Feather	$375^{96}$
14' DS Feather	$465^{96}$

### Banner Stand

Orient Stand	$140^{00}$
Sihl Material 33/12" x 7'	$136^{00}$
Sihl Banner Material 6' (Specifically for banner stands.)	12700
Eco Stand - 36" x 793/8"	11900



## **TRADE SHOW**

Price includes UV lamination. Price does NOT include installation of artwork..

Must allow 48 hr turn around. Feather flags include ground stake. SIZE PRICE

Signicade Delux

24"x 36"

 $120^{00}$ 

Table Throw

6' Throw "Economic"

 $276^{00}$ 



## **FOAM CORE**



#### **FOAM CORE**

Price includes 4mm coroplast with white background and optional rounded corners.

Add \$5.00 for color background. Stakes NOT included.

SINGLE	PRICE
12"x18"	$20^{00}$
18"x24"	$25^{00}$
24"x36"	$48^{00}$
36"x48"	$72^{00}$
48"x96"	$125^{00}$

#### **DOUBLE**

12"x18"	$30^{00}$
18"x24"	$35^{00}$
24"x36"	$58^{00}$
36"x48"	$85^{00}$
48"x96"	$135^{00}$



## **MAGNETICS**



#### **MAGNETICS**

Price includes 1-1/2" rounded corners, white background, UV lamination. Add \$3.00 for colored background on sizes 24" below and add \$10.00 for sizes above 36".

 SIZE
 PRICE

 Single Magnetics with Laminate
 12"x18"
 3600

 18"x24"
 4900
 4900

 24"x36"
 7100

Pair of Magnetics with Laminate

12"x18" 78<sup>00</sup>
18"x24" 98<sup>00</sup>
24"x36" 115<sup>00</sup>



**MDO** 



## **MDO**

	SIZE	PRICE
Price includes painted one side	2'x3'	$133^{00}$
with white background. Add \$15.00 for colored background.	2'x4'	$152^{00}$
	2'x6'	$216^{00}$
	2'x8'	$233^{00}$
	3'x3'	$146^{00}$
	3'x4'	$216^{00}$
	3'x6'	$215^{00}$
	3'x8'	$293^{00}$
	4'x4'	$277^{00}$
	4'x6'	$302^{00}$
	4'x8'	$386^{00}$



# 3D LETTERS



### **3D-LETTERS**

Price includes 13oz. banner with white background, hems and grommets. Add \$15.00 for colored backgrounds.

SIZE	PRICE
2'x 3'	$36^{00}$
2'x 4'	$50^{00}$
2'x 6'	$75^{00}$
2'x 8'	$100^{00}$
2'x 10'	$120^{00}$
3'x 5'	$85^{00}$
3'x 6'	$105^{00}$
3'x 10'	$135^{00}$
3'x 12'	$190^{00}$
4'x 6'	$115^{00}$
4'x 8'	$165^{00}$
4'x 10'	$190^{00}$
4'x 12'	$225^{00}$
5'x 8'	$190^{00}$
5'x 10'	$240^{00}$
5'x 12'	$285^{00}$



## **POSTER PAPER**



### **POSTER PAPER**

*price includes white or black with
white background and optional
rounded corners. Add \$5.00 for col-
ored background.

SIZE	PRICE
12"x18"	$12^{00}$
18"x24"	$19^{00}$
24"x36"	$39^{00}$
36"x48"	$78^{00}$



## **ADA**



#### **ADA SIGNAGE**

Price includes painted one side with white background. Add \$15.00 for colored background.

SIZE	PRICE
6"x9" Standard	$22^{00}$
6"x9" Custom	$29^{90}$
6"x6" Room Sign	$26^{50}$
8"'x8" Room Sign	$34^{00}$